



# The Florida State MBE Certification

The Florida State Minority Supplier Development Council (FSMSDC) promotes fairness in business by connecting Minority Business Enterprises with corporate and government members. To support this, they established the Florida State MBE Certification.

The Florida Minority Business Enterprise (MBE) Certification allows businesses to work with state and local government agencies, creating new opportunities for revenue and growth that would otherwise be inaccessible.

## Benefits

There are several advantages of being recognized as a Certified Minority Business Enterprise in the state of Florida, including:

- Access to Minority Set-Aside spending with Florida government agencies
- Verification of MBE identity
- Access to millions in government spending
- Sales and marketing growth
- Participation in the Mentor-Protégé Program
- Access to educational initiatives
- Business advisory services
- Financial support and assistance
- Opportunities market expansion

## Eligibility

For a business to be classified as a Florida MBE, the majority owner must be at least 51% from one of the following minority groups:

- Asian
- Black
- Hispanic
- Native American
- Pacific Islander

For a publicly-owned business, at least 51% of the company's stock must be owned by minority group members. These members must also control management and daily operations. Additionally, the business must have operated for at least one year within the State of Florida.

## What can CONNECT do to help your business?

B2G Connect is a third-party service provider that helps businesses with MBE certification. Navigating paperwork, complex language, and state policies can be challenging. B2G Connect assigns a specialist to assist you. We have the expertise to help you succeed. Call today to start the MBE process.



# New York City & State Minority Business Enterprise Certification

Gain recognition, access, and opportunity through certification designed to support minority-owned businesses in New York.



## Benefits

Becoming a certified MBE with the City of New York has numerous advantages, such as being featured in the NYC Online Directory of Certified Businesses.

This publicly accessible website showcases certified businesses. This directory comprises over 10,000 businesses in various industries, including catering, engineering, graphic design, IT consulting, accounting, childcare, plumbing, metal fabrication, event planning, etc.

Besides being listed in the directory, certification offers other perks, such as access to networking events, tailored courses, and specialized consultations.

*Connecting You to  
Government Contracts  
and Other Opportunities.*

## Eligibility

To qualify for New York City or State MBE certification, a business must be at least 51% owned, operated, and controlled by one or more minority individuals who are U.S. citizens or permanent residents. Eligible minority groups include Black, Hispanic, Asian-Pacific, Asian-Indian, and Native American individuals.

The business must also be independently owned, operate for profit, and have a significant presence in New York. Owners must demonstrate active control and day-to-day involvement in business operations.


## Location

To qualify for New York City MBE certification, your business must be based in one of the five boroughs or nearby counties like Nassau, Westchester, Suffolk, and parts of Northern New Jersey. For New York State MBE certification, your business must operate outside of these areas.

## What can **B2G CONNECT** do to help your business?

Determining which certification fits your location and goals can be confusing. B2G Connect simplifies the process, offering expert guidance to ensure your business applies for the correct certification and meets all eligibility requirements without any of the hassle or guesswork.

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# Woman Owned Small Business Certification

## WOSB & EDWOSB

The Women-Owned Small Business (WOSB) and Economically Disadvantaged Women-Owned Small Business (EDWOSB) certifications help level the playing field—offering access to exclusive contracts, federal recognition, and billions in annual set-aside funding for women-led businesses.

## Eligibility

To qualify for WOSB certification, your business must be at least 51% unconditionally and directly owned by one or more women who are U.S. citizens. These women must manage daily operations and make long-term decisions.

For EDWOSB (Economically Disadvantaged WOSB), the woman owner must also:

- Have a personal net worth of less than \$850,000
- Have an adjusted gross income under \$400,000 (averaged over 3 years)
- Hold total assets not exceeding \$6.5 million

These requirements ensure the business is truly woman-owned, controlled, and economically disadvantaged according to SBA guidelines.

## Benefits

Becoming WOSB or EDWOSB certified unlocks a range of opportunities for growth:

**Access to Set-Asides:** Compete for federal contracts reserved specifically for women-owned businesses.

**National Recognition:** Gain official designation with the SBA and federal procurement officers.

**Increased Visibility:** Get listed in the Dynamic Small Business Search (DSBS), used by government buyers.

**Contracting Advantage:** Many federal agencies have annual goals for awarding contracts to WOSBs.

**Growth Potential:** Certification can lead to long-term revenue streams and expanded business partnerships.

*Connecting You to Government Contracts and Other Opportunities.*

## What can B2G CONNECT do to help your business?

B2G Connect simplifies the WOSB certification process by handling the paperwork, eligibility documentation, and submission for you. Our specialists ensure your application is accurate, compliant, and positioned for fast approval—saving you time and helping you secure set-aside contracts faster.



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